



## The Outsourcer: The Story of India's IT Revolution

By Dinesh C. Sharma

MIT Press Ltd. Hardback. Book Condition: new. BRAND NEW, The Outsourcer: The Story of India's IT Revolution, Dinesh C. Sharma, The rise of the Indian information technology industry is a remarkable economic success story. Software and services exports from India amounted to less than \$100 million in 1990, and today come close to \$100 billion. But, as Dinesh Sharma explains in The Outsourcer, Indian IT's success has a long prehistory; it did not begin with software support, or with American firms' eager recruitment of cheap and plentiful programming labor, or with India's economic liberalization of the 1990s. The foundations of India's IT revolution were laid long ago, even before the country's independence from British rule in 1947, as leading Indian scientists established research institutes that became centers for the development of computer science and technology. The "miracle" of Indian IT is actually a story about the long work of converting skills and knowledge into capital and wealth. With The Outsourcer, Sharma offers the first comprehensive history of the forces that drove India's IT success. Sharma describes India's early development of computer technology, part of the country's efforts to achieve national self-sufficiency, and shows that excessive state control stifled IT industry...

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