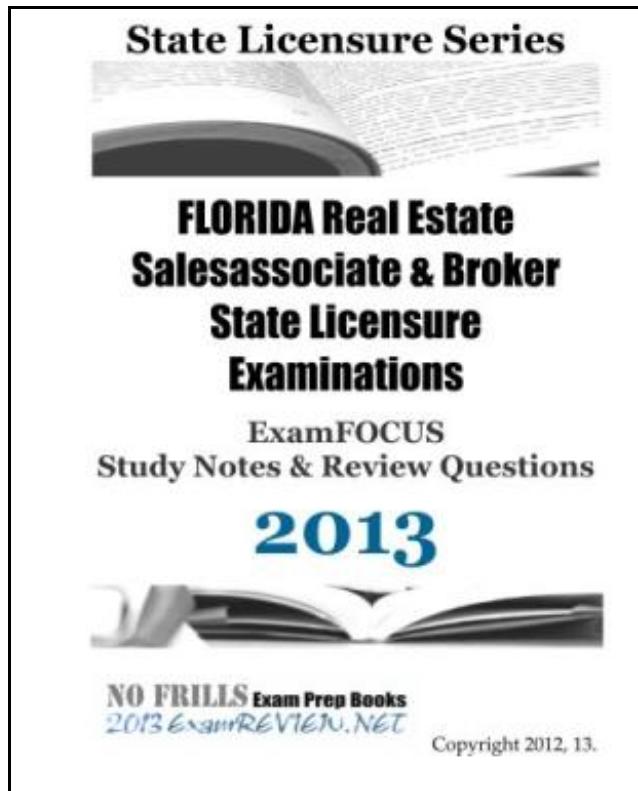


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Createspace, United States, 2013. Paperback. Book Condition: New. Large Print. 254 x 203 mm. Language: English . Brand New Book ***** Print on Demand *****.In Florida, the real estate broker exam has sections on national level knowledge as well as state specific knowledge. The real estate sales exam covers similar topics, including: Fair Housing / Discrimination Contracts / Deeds Real Estate Taxes Various Licensure Law Topics General Real Estate Law Licensure Law FREC Rules / Discipline Licensure Law / Contracts: Analytical General Real Estate Law /Licensure Law: Application Agency, Real-Estate Practices, Federal Law, Business Practices Brokerage Operation, U.S. Tax Law, Real-Estate Development, Documentary Stamps Income Capitalization, Real Estate Finance, Deposits, Fixtures, Brokerage Business Real Estate Math We choose to focus more on the law regulations related topics here. An advice: Do NOT rely on a single source for exam preparation. To secure exam success, always use multiple sources and read as much as possible! Throughout the book we try to use the term agent instead of salesperson / sales associate because in many states people use these terms interchangeably. Also note that many of the real estate skills and knowledge actually apply to both salespersons/sales associates and brokers. The underlying concepts and principles are in many circumstances almost identical.

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